



**HOANG LAM COMPANY LTD**

[www.hoanglam.com.vn](http://www.hoanglam.com.vn)

# COMPANY PRESENTATION 2025



# CONTENT

- About us
- Business range
- Management system and Certificates
- High profile projects
- Customer and Recommendations





## ABOUT US



SINCE 2000

# HOANG LAM

ISO 9001:2015 - ISO 45001:2018

SPECIALIZED IN STAINLESS STEEL FABRICATION WORKS  
WITH EUROPEAN & AMERICAN STANDARDS.

Lot B2-53 Tan Dong Hiep B IP, Tan Dong Hiep Ward  
Ho Chi Minh City, Vietnam

Tel: +84 274 6271 473

Fax: +84 274 6271 477

**SAFETY - QUALITY - IMPROVEMENT - CARE**





# ABOUT US

Hoang Lam was established in 2000, is all about quality, building stainless steel tanks, process equipment, and complete systems to European & American standards of excellence by incorporating EHEDG, cGMP as well as ASME & ASTM standards for production and testing.

Our service is especially valued by highly hygienic industries:





# OUR MILSTONE

2000

Founded in 2000 as a small company handling stainless steel fabrication of tanks and small installation jobs.



200m<sup>2</sup>



25 employees

2007



This was a turning point that started the biggest aspirations of Hoang Lam to become the leading stainless steel fabricator in Vietnam



5,000m<sup>2</sup>



192 employees



ISO 9001:2008





# OUR MILSTONE

2011



Another capital investment revamped the way Hoang Lam did business by expanding to an 18,000m2 facility



18,000m2



217 employees



ISO 9001:2008

2015

Working with customers in 4 continents, and exporting nearly 45% of its capacity overseas



18,000m2



300 employees



ISO 9001:2008  
OHSAS 18001:2007

Now

The continued success of the region & strong commitment to quality continues to drive the business with new customers and old alike



18,000m2



100+ employees

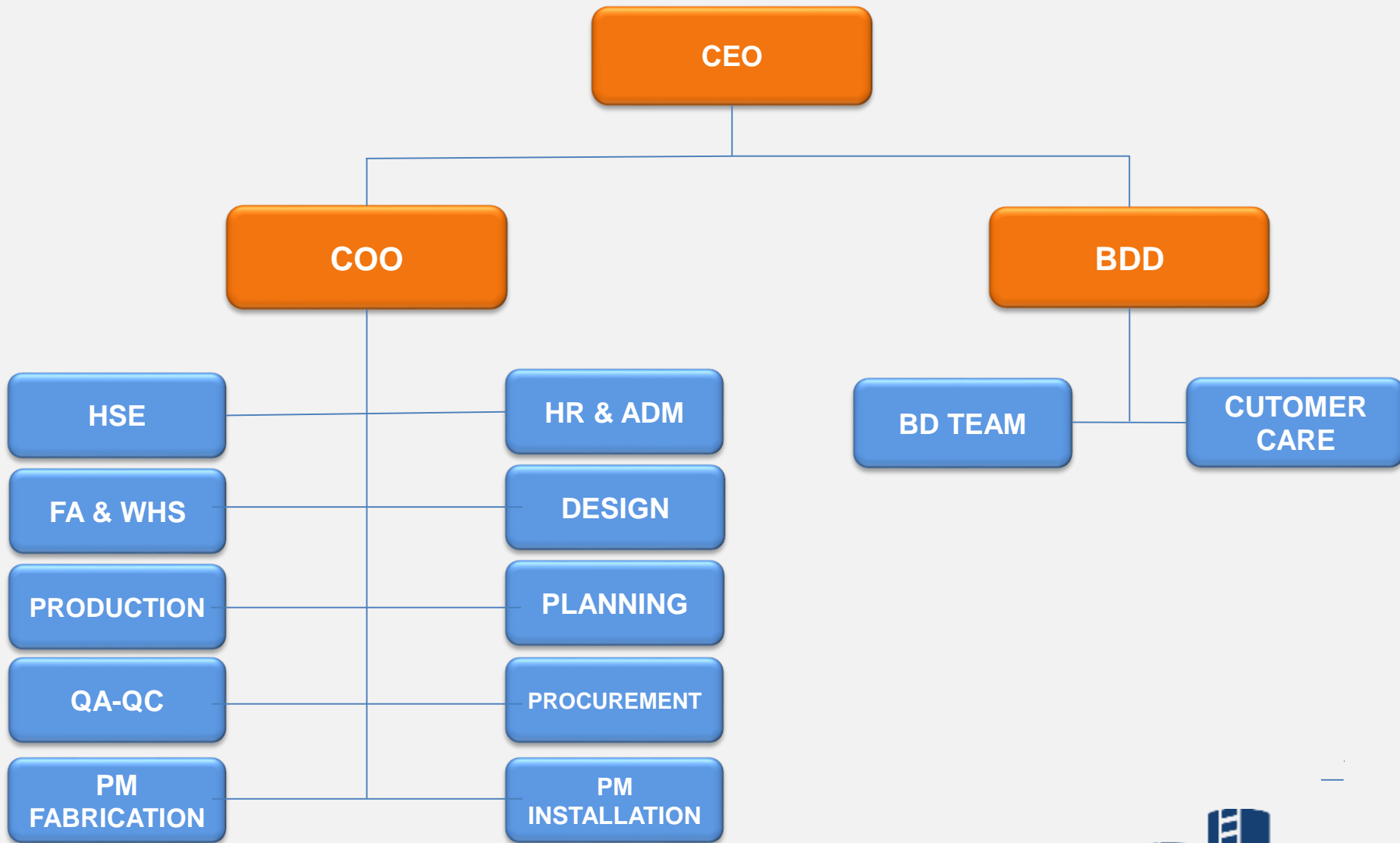


ISO 9001:2015  
ISO 45001:2018  
ERP, PDM and E-locker





# ORGANIZATION CHART




# OUR VISION


To become the dominant company in the high quality stainless steel fabrication works for dairy & beverage industries in Vietnam by 2022


# OUR MISSION


To deliver high quality and innovative product solutions consistently to European & American standards on every single job we deliver

# CORE VALUES

 **SAFETY:** “For me & for you”  
We place safety first, for our customers and for our staff

 **QUALITY:** “We commit”  
We provide products and services that are high quality consistently to European & American standards

 **IMPROVEMENT:** “Make it simple”  
We always look for ways to improve our products and services and the ways we deliver them

 **CARE:** “For everything we do”  
We care for our stakeholders: our customers, our suppliers, our staff and the environment in which we operate





# BUSINESS RANGE

Hoang Lam is a full range fabricator and installation of stainless steel tanks, vessels, and many other kinds of process equipment


FABRICATION

INSTALLATION

M&E SERVICE



# FABRICATION



## FABRICATION

- Single Wall Tanks
- Jacket Tanks
- Insulated Tanks
- Mixing Tanks
- CIP Tanks
- Pressure Vessel
- Hoppers
- Ducting
- Valve Cluster
- Flow Plate
- Filter
- Mobile Tanks
- Fluid bed
- Cyclone
- Screw Conveyor
- Others



# FABRICATION



## SINGLE WALL TANKS

Our single wall stainless steel tanks meet the many needs of the toughest applications in the world to ensure product quality is controlled to the optimal levels for production needs.





# FABRICATION

## JACKET TANKS

Our stainless steel double jacket tanks help efficiently heat and cool products to suit the needs of many different industries.

Hoang Lam produces them in standard and made to order custom sizes and thicknesses.



## INSULATED TANKS

Hoang Lam's insulated tanks maintain internal temperatures to ensure products are kept at the correct levels for process production and packaging. A wide range of options are available to meet most requirements anywhere in the world.





# FABRICATION



## MIXING TANKS

- Motor : up to 55 Kw
- Speed : up to 300 rpm
- Viscosity : up to 35.000 cps
- Density : up to 1.800 kg/m<sup>3</sup>

## CIP TANKS

CAUSTIC / ACID /  
RINSE WATER / HOT WATER

Capacity: up to 100m<sup>3</sup> each

Multi-tank systems, Valve and Instrument ready, Custom design or standard size. Once through or recirculating





# FABRICATION

## PRESSURE VESSEL

Full design, fabrication, testing, inspection, and documentation. Capacity: Up to 50m<sup>3</sup> Positive or vacuum closures

Designed to your requirements. Automatic welding & polishing. Reactors and heat transfer



## HOPPERS

Hoang Lam's stainless steel hoppers are specifically made to enable smooth product transfer without waste and contamination, through both quality construction and design that minimizes unneeded contact with the outside environment.





# FABRICATION



**FILTER**



**MOBILE TANK**



**FLUIDBED**



**CYCLONE**



**SCREW CONVEYOR**



**OTHERS**





# INSTALLATION



INSTALLATION



# INSTALLATION



## MACHINE/TANK

We offer advanced installation techniques that are sure to make every job run smoothly.

Be it a Machine and Tank installation or build completion for other equipment fabrication in variety industries such as Paper, Biscuit, Freeze Drying Coffee...



# INSTALLATION

## PROCESS/UTILITY PIPING

Our years of experience working with some of the biggest companies in the world speaks volumes about our ability to deliver high end quality installations for processing piping in Dairy, Paint, Beverage, Brewery ... and Utility piping such as Steam and hot/cool water...





# INSTALLATION



## ONSITE RE-ASSEMBLY/ EXPAND CAPACITY

We offer a wide variety of installation options to fit any job or need, but we also have the ability to do onsite construction for projects that won't fit onto any known truck and trailer.

Our Apave qualified welders 6G and our team of engineers and supervisors have the experience, leadership, and practical knowledge of how to complete every project on time and on budget. we can handle nearly anything the jobsite for Massive tanks, Silo, Dry Chambers...



# M&E SERVICE

- Tea Extraction
- Chemical Mixing
- CIP station
- Liquid Detergent

M&E SERVICE



# ENGINEERING



## TEA EXTRACTION

Our experience enables us to help you fabricate and install the perfect system for your needs and can be totally customized to allow for low or high volume applications.

Hoang Lam regularly works include everything in the line starting with the brewing and disposal of spent leaves, through to dissolving, filtering, storing, blending, UHT, and filling systems.





# M&E SERVICE



## CHEMICAL MIXING

Chemical mixing is no small task, and is how many of the products we use today in our everyday lives are created.

Hoang Lam is an experienced partner in working with both industrial and FMCG applications for this type of processing equipment and is able to fabricate high quality, energy efficient, high yield, and consistent liquid chemical mixing systems.





# M&E SERVICE

## CIP STATION

Our systems can be fully integrated into any design, or can be custom built skid solutions that are plug and play ready. We handle everything from single tank to multi circuit lines, and can produce CIP systems that can handle any volume of flow including both single pass and recirculation.

Most importantly, Hoang Lam CIP systems can be custom designed and optimized for every application such as food, beverage, dairy, etc.



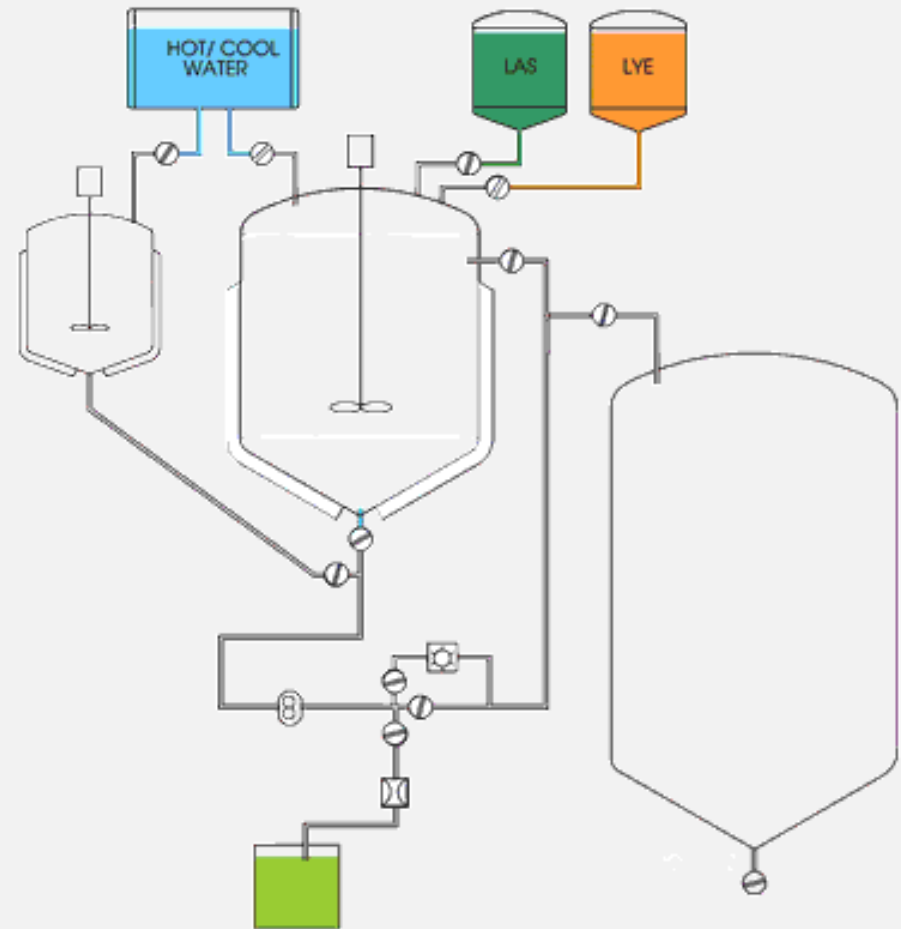


## ENGINEERING LIQUID DETERGENT LINE

Included in chemical processing we also have specific experience in liquid detergent production lines.

These systems include water processing, slurry mixing, filtering, pumps, homogenization, and control systems. We can also help with other solutions for a number of applications based on your project requirements. This application is for hand washing, bleach, etc.

Capacity: Up to 35.000 ton/year





# MANAGERMENT SYSTEMS AND CERTIFICATES

From our management team through to every member of our staff we will always provide consistent quality products with European & American standard. Always focusing to enhance competences expanding our qualifications and certifications to promote both the internal QHSE policies and the highest quality stainless steel products..

**QHSE POLICY**

**STANDARDS**

**MANAGERMENT SYSTEMS**

**FACILITIES**

**CERTIFICATES**



# QHSE POLICY

We are committed to executing the following QHSE standards for all stainless steel equipment



**HOANG LAM COMPANY LTD**

## QHSE POLICY

Aiming at maximizing customer satisfaction, Hoang Lam proudly commit to:

1. Continuously improve and enhance product quality; comply with delivery & maintenance schedule timely and promptly.
2. Select dependable suppliers to ensure quality materials purchase with reasonable price.
3. Duly comply with legal requirements and regulation relative to occupational health, safety and environmental protection.
4. Establish and maintain safe working condition, prevent injury and health deterioration for our employees, leading to a sustainable development.
5. Ensure widespread promotion on safety, health and environment requirements to all employees, contractors, suppliers as well as individuals who are potentially affected by our business operation.
6. Effectively sustain quality management, health, safety and environment system, uphold continual improvement and ensure all operations are in accordance with legal, ISO 9001 & OHSAS 18001 standards requirements.

With motto: "ALWAYS PROVIDING CONSISTENT QUALITY PRODUCTS WITH EUROPEAN STANDARDS, PIONEERING SERVICES AND FULFILLING CUSTOMER EXPECTATION". We hereby commit to promote the QHSE policy to all employees for a thorough understanding and appropriate implementation, which served as basis to establish company objectives. This quality policy shall be assessed periodically for its conformity.

Ngày 01 tháng 08 năm 2014  
Lời giám đốc

Nguyễn Hoàng Lâm



[www.hoanglam.com.vn](http://www.hoanglam.com.vn)



# OUR STANDARDS

Our Standard Fabrications according to



**AUSTRALIAN STANDARD:  
AS 1210 / 1657 / 1692**





# OUR MANAGEMENT SYSTEMS



- ERP (Enterprise Resource Planning) system - EPICOR – integrated management of our main business



SolidWorks  
Enterprise  
PDM  
www.MhanDownload.com

- PDM – a centralized designing data management
- SolidWorks – Fast designing process and exact costing for equipment.



CURTAIN  
Secured e-locker  
in workstation

- Protect all important and confidential data from leakage.



Data Tech  
Mobile Manufacturing Execution



SOLIDWORKS





# OUR FACILITIES



Column boom auto plasma welding



Hydraulic rolling



Hydraulic forming



WWW.HOANGLAM Dimple welding



Seam plasma welding



# OUR FACILITIES



CNC plasma cutting



Hydraulic shearing



Automatic polishing



Orbital & TIG welding



Press Brake



Others





# THIRD PARTY CERTIFICATE

## ASME Certificate

Third party certificate comply with ASME Div. VIII for pressure vessel

CERTIFICATE No.: 6303D1/IND/HCM/IND16/502984.03

Ho Chi Minh City, 08<sup>th</sup> November, 2016

**SGS**

**CERTIFICATE OF CONFORMITY**

This is to certify that below mentioned Tank have been designed and manufactured by:

Hoang Lam Co., Ltd.  
Lot B2-53, Tan Dong Hiep Industrial Zone,  
D. An Town, Binh Duong Province, Vietnam

and found to comply with ASME Sec. VIII - Division 1 (2013)

Technical Specification	PRODUCT
Design Pressure [bar]	DAW TANK 12,000L SERIAL No. 4518/PR-00-01
Design Temperature [°C]	1
Working Pressure [bar]	+7/-0.1
Design Volume [l]	1
Shell	12,000
- Type	Vertical cylindrical
- Material	S4240 304L
- ID [mm]	2,700
- Thickness [mm]	4
- Length [mm]	3,000
Top Head	
- Type	Torispheical
- Material	S4240 304L
- ID [mm]	2,300
- Thickness [mm]	5
Bottom Head	
- Type	Torispheical
- Material	S4240 304L
- ID [mm]	2,700
- Thickness [mm]	5
Build year	11/2016

SGS VIETNAM LTD.  
Hàng một công ty  
**SGS** SGS Vietnam Ltd. *[Signature]*  
*To Lưu Trữ*

SGS Vietnam Ltd. Tầng 40 - 140 Vong Tay Street,  
District 5, Ho Chi Minh City, Vietnam.  
Tel: +84 (0) 28 351 9933 Fax: +84 (0) 28 351 9235

SGS PAPER  
17394015



# THIRD PARTY CERTIFICATE



## CERTIFICATIONS



As a NQA. Certified 9001:2015 company we are proud to be able to hold this prestigious certification since 2008. It shows not only our commitment to our processes and business, but also to our Customer's piece of mind and wellbeing







# PEOPLE TECHNICAL CERTIFICATE

**WELDER PERFORMANCE QUALIFICATION (WPQ) ACCORDING TO ASME IX**  
**CERTIFICAT DE QUALIFICATION DE SOUDEUR (QS) SUIVANT ASME IX**

Welder Performance Record No.: APV - C - 1 - 11 - 949  
 (Certificat de Qualification de Soudeur)

**Welder's name:** NGUYEN TUY KHANH  
**Employed by:** HOANG LAM COMPANY LTD  
**Identification No.:** K 89979

**Test date:** 21 Mar, 2019  
**Test Coupon:** [ ] Test Coupon [ ] Production weld  
**Specification of Base Material(s):** SA312 TP304 SA312 TP304  
**Thickness:** 1.2mm

**MANUAL OR SEMIAUTOMATIC VARIABLES FOR EACH PROCESS**

**Welding Process (a) (Type):** GTAW  
**Backing (metal, solid metal, welded from both sides, etc.) (QW-482):** None  
**Base Metal (QW-483):** SA312 TP304  
**Plate:** [ ] Type [ ] (outer diameter or pipe)  
**Filler metal specification/Classification (QW-484):** ER308LSi  
**Filler metal F-No:** 308  
**Filler metal variety for GTAW, PAW (QW-481):** None  
**Consumable brand for GTAW or PAW:** None  
**Multi-deposit thickness for each welding process:** None  
**Welding Position (QW-485):** All  
**Progression (up/down/back):** None  
**Backing gas for GTAW, CHAW or TAW (QW-486):** None  
**Gas for GTAW (QW-481):** None  
**GTAW transfer mode (QW-481):** None  
**GTAW welding current type / polarity:** DCEN

**RESULTS**

**Visual examination results (QW-302.4):** Acceptable  
**Radiographic test results (QW-491):** Acceptable (Refer to RT Report No. S-410002.01.01 Date: 29 April, 2019)

**Guided Bend Test Type:** QW-462.3 (Side) [ ] QW-462.3a (Tension-RAP) [ ] QW-462.3b (Eq.S&P) [ ]

TYPE	RESULT	TYPE	RESULT
Flare test - Flare test (QW-488):	Pass	Length and percent at defects:	Pass
Macro test (QW-484):	Pass	Filleting etc.:	Pass
Mechanical test conducted by:	None	Laboratory test report No.:	None
Welding supervised by:	DANG TRUNG BENG	Concrecity / Consistency:	Pass

**APAVE ASIA - PACIFIC**  
 Director: PHAM DUC CHUONG

Welder Performance Record No.: APV - C - 1 - 11 - 949  
 (Certificat de Qualification de Soudeur)

**Welder's name:** NGUYEN TUY KHANH  
**Employed by:** HOANG LAM COMPANY LTD  
**Identification of WPS followed:** HL-GTAW-1.2  
**Specification of Base Material(s):** SA312 TP304 SA312 TP304  
**Thickness:** 1.2mm

**Test date:** 21 Mar, 2019  
**Test Coupon:** [ ] Test Coupon [ ] Production weld

**Period of extension:** From 01-11-2019 To 01-06-2019  
 03-11-2019  
 03-05-2020  
 03-11-2020

**Verifying the welding performance of Manufacturer:**  
 Result: Satisfactory  
 Signature/Stamp: [Stamp]

**Assessing the welding performance of Employer:**  
 Result: Satisfactory  
 Signature/Stamp: [Stamp]

**Period of extension:**  
 From: 01-11-2019 To: 01-06-2019  
 03-11-2019  
 03-05-2020  
 03-11-2020

**Note:** (S) Satisfactory / (U) Unsatisfactory





# HIGH PROFILE PROJECTS

## HIGH PROFILE PROJECTS

We are proud of the work that we do and we love to show some of the highlights from our projects whenever possible. In the below sections you can find some brief information and pictures relating to some of our stainless steel works.

SOFT DRINK

DAIRY

JUICE

COFFEE

PHARMA

BEER

**SOFT  
DRINK**

## URC (C2)

Fabrication & installation of  
equipment, electrical, & full  
piping system with  
capacity 8,000- 14,000 LPH

Philippine, Hanoi, Quang Nam,  
Binh Duong

Process tanks & platforms

Process and Utility Piping works

CIP station & Electrical system

Commissioning



SOFT  
DRINK

# COCA COLA

Process tanks for Coke

-  
Hanoi & HCM

Syrup & Buffer tanks

HFCS & CIP tanks

Installation and modification



Fabrication & installation of  
tanks, process piping, and  
utility systems for Milo

-  
Hung Yen, Da Nang, Dong Nai

All process tanks and hoppers

Process piping system

Utility piping system including:

Steam and condensate

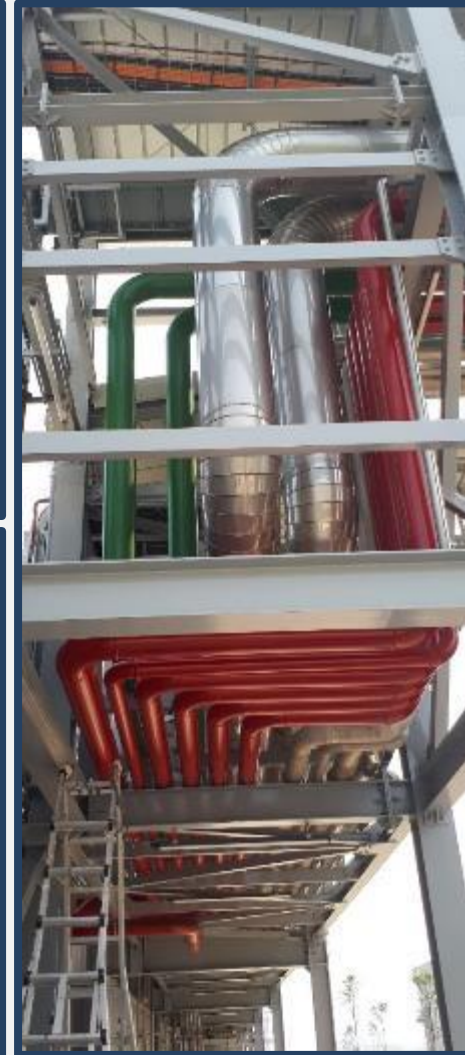
Chiller water piping system

Cooling tower water piping system

Compressed air piping system

Nitrogen piping system

Commissioning





# MUELLER



Milk cooling tanks

-  
Europe, Asia, Vietnam

# SCANPRO

Supply process tanks for  
milk and ice cream  
project  
-  
Europe

Road tankers

Processing tanks for milk

Ice cream processing

Chocolate melting

CIP tanks



JUICE

# CARDINAL

Fabrication & installation of process,  
utility systems, and pipe support system  
for Coconut Juice  
-  
Philippine

Process tanks and equipment  
- - - - -  
Process piping & equipment installation  
- - - - -  
Utility piping Installation  
- - - - -  
Platforms, pipe racks, & electrical  
- - - - -  
Commissioning





# DAO HEUANG

Fabrication & Installation of  
process and utilities for instant  
coffee system

-  
Lao

Process tanks & equipment

Process piping and equipment install

Support system and platform

Utilities piping works



BEER

HEINEKEN

Installation Equipment/Piping System of  
BEER line

Da Nang, Vung Tau, HCM, Tien Giang

Tanks and Platforms

Valve & instrument

Modify existing piping

Piping system for beer line

Insulation works



24





# UNITED PHARMA

Fabrication & installation of equipment, Piping system, Electrical & Automation for Liquid Plant  
-  
HCM, Myanmar

Process tanks & equipment  
-----  
Install Boiler with the Steam distribution Pipe System  
-----  
RO water pipe system  
-----



# MEDOCHEMIE

Preparation Tanks, Buffer Tanks  
500 – 5.000 L  
-----  
Installation  
Equipment/Piping  
System for SYRUP  
project  
-  
Binh Duong  
-----  
Chemical, Purified Water, Hot City  
Water Tanks 2.000L  
-----  
Handrail, Platform  
-----  
Equipment & instruments





# SANOFI

Installation Equipment/Piping  
System

-  
HCM

Lactacyd Line

Calcium Line

Syrup System









# KEY FIGURES



**25**

Years of Experience

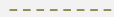


Specialized in Stainless Steel Fabrication Work With EU & American Standard



**100+**

Experienced Employee



Everyone adds value to the customer's stainless steel needs because they love seeing quality finished projects



**300+**

Tons of material yearly

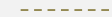


Hoang Lam's services provide coverage on everything related to stainless steel fabrication



**200+**

Customers around the world



Viet Nam  
ASEAN  
Australia  
Europe  
Others





# KEY FIGURES



**1000+**  
Products shipped



**70%**  
Export rate

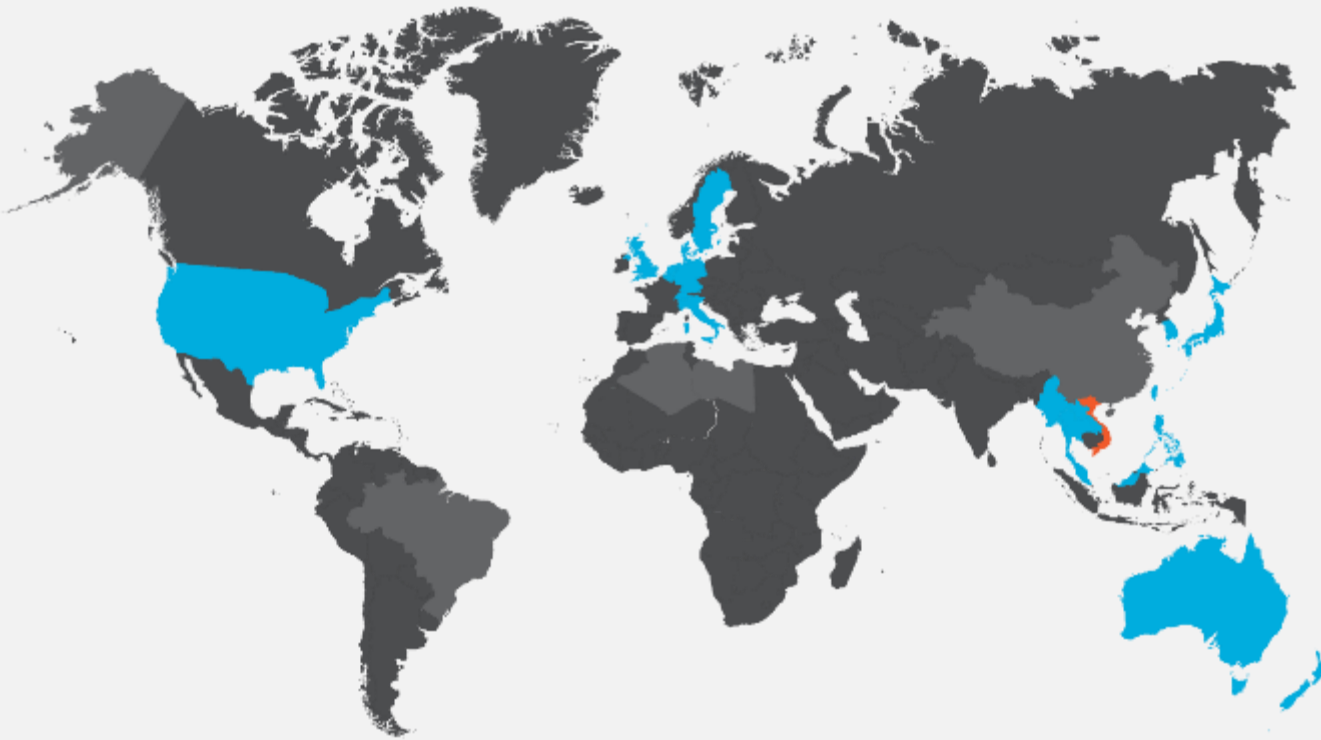


**90%**  
Repeat business

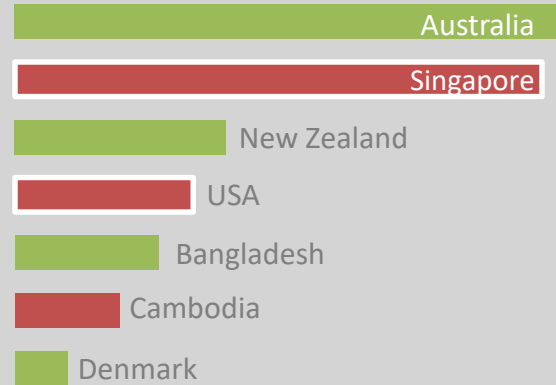




# GLOBAL CUSTOMERS



## Top 7 Export Countries





# KEY CUSTOMERS

											ENGINEERING
											DAIRY
											BEVERAGE BREWERY INSTANT COFFEE
											FOOD CONFECTIONERY
											COSMETICS LIQUID DETERGENT
											PHARMACY
											CHEMICALS PAINT



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